



MVS SOLUTIONS, INC.

Company Overview

MVS Solutions, Inc., a privately held company, is a technology, management, and large, small and medium enterprise (SME) Development Company and Consulting Firm focused on the biotech, chemistry, life sciences, medical technology, pharmaceutical, environmental, homeland security, nanotechnology, materials science and related industry sectors.

MVS Solutions is a unique synthesis of business and enterprise insight and technology acumen. As a technology development company, we develop, acquire, in-license and out-license products and technologies on behalf of our clients, ourselves and our partners. As a corporate and enterprise development company, we build comprehensive operations, structures and models to support early-stage organizations, small and medium enterprises (SME), and technologies as well as providing customized enterprise and management consulting services.

Technology Realization™ is our proprietary approach to the evaluation of technologies, market positioning, business and enterprise models, management teams, regulatory guidelines, competition, expansion strategies and risks. MVS Solutions provides the appropriate framework and experience for our clients to realize and achieve their enterprise development and technology goals.

Visit our MVSSolutions.com website for additional information concerning our Technology Realization™ program and related professional services.

MVS Solutions also provides business plans, operational plans, enterprise development plans, marketing plans, technology plans, funding plans and strategy and support for large, small and medium enterprise and startups in the following industry sectors:

- Biotechnology & Life Sciences
- Medical Device & Medical Technology
- Pharmaceutical & Chemistry
- Healthcare & Personal Care
- Environmental & Homeland Security
- Nanotechnology & Materials Science

MVS provides continual assistance and support from the initial concept stage to ongoing operations and commercialization. Our customers and clients include:

- Large, Small & Medium Enterprise (SME)
- Start-Up Companies & Small Business
- Established Companies With Spin-off or Acquired Technologies
- International, Domestic & Foreign Enterprises

- Technology Transfer Offices
- Local, Regional and National Economic Development Offices and Related Entities
- Government, Nonprofits & NGOs
- Investment Professionals, Risk Capital Investors, Venture Capital & Angel Investors
- Entrepreneurs, Intrapreneurs & Independent Inventors
- Physicians, Medical & Health Professionals
- Researchers & Scientists

Providing Business Plans, Marketing Plans, Operational Plans, Technology Plans, Funding Plans and Strategy & Support for Large, Small and Medium Enterprise and Startups

Realizing Your Identity

Enterprise and business plans provide vision, establish expectations and align the various organizational elements of the business or enterprise. It is your business or enterprise identity. In many cases it is the first impression to other members of the community.



Gone are the frenzied days of the 90's. Investors, stakeholders, partnering companies and entrepreneurs have rediscovered the criticality of thoroughness and detail in the biotech, life sciences, pharmaceutical, chemistry, medical, healthcare, environmental, homeland security, nanotechnology, materials science and related technology arenas. Technology discovery is only the initial chapter of the story. A concept or an idea no longer provides a basis for securing funding, partnering or growth. As the plot develops, investors, stakeholders or partners expect a detailed plan on how the technology or enterprise will be developed or commercialized. Each company or entity must satisfactorily answer fundamental and prevalent questions raised by today's stakeholder or investor: Can they grow to the next stage? Can they achieve their stated goals? Can they execute? Can they become profitable or successful? How much? How soon?

Although early stage enterprise and startup companies as well as many small and medium enterprises (SME) may have key individuals with the desired background or skills, these individuals are often limited in terms of their time commitment. Often, bridging or part-time participation needs to be put into place until a funding, partnering or growth event occurs.

With limited skills or time, the external resources or outsourcing provided by MVS Solutions will improve the likelihood of securing a partnering, funding or growth event as well as reduce the time for such an event to occur.

The MVS Realization Distinction

The Process

Our enterprise and business realization is truly a partnership involving you, our client, in defining your organization and its goals. The process typically lasts several months and involves intensive integration with the organization's management. Before initiating a new project, MVS

will spend the appropriate amount of time with you and key team members to understand and evaluate the unique potential of your organization or technology and your goals. From this initial definition phase, we will craft a comprehensive proposal and appropriate plans detailing the length of the process, the requirements of both MVS and the Client, and the remuneration plan. Timelines, milestones and deliverables will be established and then reviewed periodically as the project progresses to ensure overall timeliness and success of the plan.

MVS Solutions will provide a draft copy of the business plan, operational plan, marketing plan, technology plan, funding plan, partnering plan or enterprise development plan for key members of the organization's management to review. Shortly after that time, MVS recommends a focused face-to-face meeting to evolve the initial draft copy into a working plan.



Because the MVS business or enterprise realization process is a partnership, it is essential that key members of the management team commit to the enterprise or business development process. This commitment is crucial not only for meeting deadlines, but also for immersion of the organization's management in the principles, strategy, details and vision of the enterprise going forward. The beliefs and philosophy of the enterprise or business plan reflects the beliefs and philosophy of the organization's management.

The Mentoring

By partnering with MVS Solutions throughout the development process, each client will utilize the unique talents and experiences of the MVS Realization Team. We will continue to work with you to prepare you for any questions or issues potentially raised by investors, partners, stakeholders or funding sources. MVS also develops presentations and strategies that are tailored and specific to each organization's unique situation and goals.

Our Compensation Philosophy

The expertise necessary to successfully launch or expand any new enterprise or business costs money. In the case of many emerging enterprises and startups, MVS recognizes that cash flow is often a limitation. MVS will often substitute a portion of its fees for equity or options in our client's organization thereby aligning our incentives with our client's success. Our compensation philosophy takes into account the unique nature of each new and developing business or enterprise.

Our "A" Typical Client

MVS Solutions is experienced, professional and proven. Our clients and customers include:

- The established or expanding enterprise that has assembled or developed technologies that fall outside their current focus.
- Companies or enterprise in the midst of reinventing themselves by addressing new markets or new technologies thereby providing a new strategy and focus for their organization.

- The startup venture or small entity that is too busy building the enterprise and addressing its daily needs but could articulate the vision if someone could just pull it all together for them.
- The foreign enterprise or company that would like to tailor its technology or focus towards international or domestic markets.
- The independent inventor who has developed a unique and beneficial technology and now desires to create a formal structure around the innovation.
- The university or organization's technology transfer office that would like to package a particular technology as a business plan in order to increase its attractiveness for potential investors or funding.
- Local, regional and national economic development offices and related entities who want to promote economic growth.
- The scientist, physician, medical or health professional who identifies a need and desires to pull together the technology, management and funding to successfully address the opportunity.
- The investment professional or risk capital investor who recognizes the need to formalize the "back of the napkin" presentation he recently saw or envisioned.
- The venture capital or angel investor who needs technologically savvy support from business savvy professionals.

Our Customized Services

MVS Solutions provides initial, bridging and continuing assistance and support for new enterprise development, small and medium enterprise development (SME), new ventures, startup companies, growth enterprises, and emerging technologies within larger organizations - from initial concept to ongoing operations and commercialization.

In addition to providing operational plans, marketing plans, technology plans, funding plans, strategy and support for enterprise development and startups in the biotech, life sciences, medical device, medical technology, healthcare, pharmaceutical, chemistry, environmental, homeland security, nanotechnology, materials science and related technology industries, MVS Solutions provides customized services and support in the following:



- Interim and Bridging Management and Executives
- Executive Coaching and Mentoring
- Virtual Enterprise and Virtual Business Development
- Enterprise and Business Incubator and Incubation
- Enterprise, Business, Marketing, Funding, Partnering and Operational Presentations and Analyses
- Partnering, Strategic Alliance, Private Equity and Risk Capital Investor Support
- Risk Assessment - Management Risk, Funding Risk, Technology Risk, Regulatory Risk, Intellectual Property (IP) Risk, Competition, Cost Risk, Effectiveness Risk
- Funding - Determining the funding sources most suitable for your enterprise or business goals (private placement, venture capital, angel investors, etc.) and providing assistance in procuring funding (fund procurement).

- Partnering - Determining the partnering sources most suitable for your enterprise or business goals and providing assistance in establishing partnering and strategic alliances.
- Enterprise or Business Nomenclature- Determination and generation of unique names for new enterprise development and emerging businesses.
- Website, Internet and IT
- International Enterprise and Business Assistance and Globalization
- Market Assessment and Analysis
- Independent Director and Advisor Services
- Intellectual Property (IP) Development and IP Positioning (patents, trademarks, competition, lit search, etc.)
- Technology Positioning and Technology Development (acquire, in-house develop, out-license, merge, etc.)
- Enterprise or Business Type - Determining the enterprise or business entity best suited for your emerging enterprise and its goals (Spin-off, Merger, Incorporate, C Corporation or C Corp, Subchapter S Corporation or S Corp, Limited Liability Company or LLC, Partnership, Sole Proprietor, etc.).

The MVS Realization Team

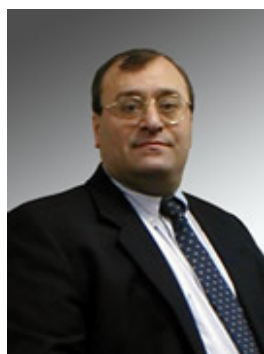
- More than systems
- More than services

We deliver strategic solutions to support your total enterprise.

The MVS Realization Team is spearheaded by Dr. Louis M. Scarmoutzos.

Louis M. Scarmoutzos, Ph.D., President and Founder

Dr. Scarmoutzos has over seventeen years of industrial experience ranging from small startup ventures to large corporate entities. He is formally trained as a Ph.D. Scientist and was educated at Boston College, The Pennsylvania State University and Harvard University. As President and Founder of MVS Solutions, Inc, he has served in an advisory capacity to both the private sector and government.



Dr. Scarmoutzos is currently a Board Member of Reactive Oxygen Systems, Inc., a medical technology company; Scientific Advisory Board Member of SolmeteX, Inc., an environmental remediation company; Scientific Advisory Board Member of PolySun, Inc., a photovoltaic technology company; and, is on the Scientific Advisory Board of SupplementQuality.com, a dietary supplement quality initiative. He also serves as an Advisor to the Gerson Lehrman Group, a Principal Advisor to the Los Angeles Research and Technology Association Life Sciences Technology Group (Larta), a Principal Advisor in the National Institutes of Health Commercialization Assistance Program (NIH-CAP) and is currently a member of the New Hampshire Biotechnology Council (NH Biotech Council).

After receiving his Ph.D. in Physical Organic Chemistry and working in industry for several years, Dr. Scarmoutzos focused on strategic opportunities in the biotech, chemistry, pharmaceutical, medical device, environmental and related industries. He has hands-on experience in technology development and commercialization, enterprise identity creation, strategic planning, business, operational and marketing plans, risk capital funding and intellectual property portfolio development. Dr. Scarmoutzos continues to serve as an expert witness in several chemistry related litigation cases.

Dr. Scarmoutzos has considerable expertise in ensuring that an organization's technical and business efforts are continually well integrated and directed towards commercial success.

In addition to our in-house staff, MVS maintains an active network of experienced and highly qualified professionals with expertise in management, legal, human resources, regulatory and clinical affairs, reimbursement, finance, business and enterprise development services.

MVS Solutions can provide you with the affordable and expert services usually accessible to only large enterprises and Fortune 500 companies.

Contact Info

Our office is located in the Metro Boston Cambridge Massachusetts Area. Our enterprise, management, technology and business development, focus and strategy is local, regional or global depending upon the needs and goals of our clients.

Our location in the Metropolitan Boston and Cambridge Area provides us with rapid access to some of the finest universities, libraries, research centers and resources in the world.

Contact us for additional information:

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We value and respect your confidentiality. Non-Disclosure and Confidentiality Agreements are available upon request.



Visit our MVSSolutions.biz website for additional info concerning our corporate and small and medium enterprise (SME) services.



Visit our MVSSolutions.com website for additional info concerning our technology development and technical services.



Visit our MVSSolutions.us website for info concerning our government contractor and subcontractor services.

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